



AT A GLANCE

ISSUE HIGHLIGHTS:

- Mentor-Protégé Good News Story

UPCOMING DATES:

- DoD Small Business Directors Meeting
Dec. 4, 2020 | Virtual

OSBP MISSION:

Maximize opportunities for small businesses to contribute to national security by providing combat power for our troops and economic power for our nation.

FY 2021 GOALS:

- Implementing a unified management structure across the DoD's small business workforce.
- Aligning DoD small business activities with the 2018 National Defense Strategy (NDS) and other guiding documents.
- Strengthening DoD's ability to support the warfighter through supporting small businesses.



This Issue

- Good News Story P.1
- Small Business Performance P.1
- COVID-19 Update P.2
- External Relations P.2
- In The News P.2

Small Business Thrives After DoD Mentor-Protégé Program

EEI Manufacturing Services is a proven leader in radio frequency products, printed circuit boards, backplanes and chassis. Their capabilities in Multi-Function Radio Frequency Systems (MFRFS) and Circuit Card Assembly (CCA) manufacturing solutions position them as an emerging leader among their customers and peers.

As a 2018 DOD Nunn-Perry Award winner and a 2019 Raytheon Epic Supplier, EEI has consistently demonstrated exemplary effort in providing products and services to our warfighters. EEI capabilities include engineering and design, prototyping, production and assembly services.

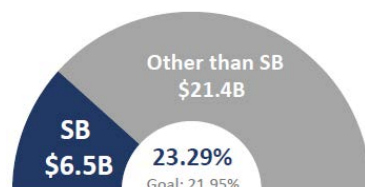
Through Mentor-Protégé Program (MPP) mentorship and within the last five years, EEI has experienced key successes that have distinguished them as a trusted supplier in the Defense Industrial Base (DIB).

- EEI developed key new technology and provided services and engineering capabilities to the Warfighter that they could not provide prior to the MPP.
- EEI expanded their products and services, increasing their customer and employer base. They now contribute to 29 of Raytheon's major DOD programs and are subcontractors on over 240 contracts (Programs include the F-22, APY-10 Radar, and Joint Strike Fighter).
- EEI doubled revenues in 2020 and secured multi-year contracts that will drive growth through 2023.

FY2021 SMALL BUSINESS PERFORMANCE

As of Nov. 2020

Overall DoD Spend



Data Generated 11/23/20

DoD Socioeconomic Spend



For more information and resources, please visit business.defense.gov



COVID-19 UPDATE

DoD COVID-19 Response

- \$9.2 billion to help support the federal COVID-19 effort
- \$4.8 billion went to small businesses (51.97%)
- \$1.0 billion was awarded in the past month
- \$59 million in the past month to small businesses

DoD COVID-19 Obligations by Category

(Source: beta.sam.gov, 03/13/20-Present)

- Medical - \$4.3 billion, \$3.2 billion SB
- IT - \$648.0 million, \$207 million SB
- Industrial Products & Services – \$613 million, \$157 million SB
- Transportation & Logistics Services - \$424 million, \$31 million SB
- Research & Development - \$551 million, \$379 million SB
- Sustainment S&E - \$512 million, \$85 million SB
- All Other Categories - \$1.0 billion, \$85 million SB

EXTERNAL RELATIONS



DoD OSBP Director and Deputy DASD Ms. Amy Murray records the keynote speech for the NDIA Board of Director’s Award Luncheon.

Past Events

- 11/6 - 17th Annual NAAC-NDC Economic Development Conference (Virtual)
 - OSBP Associate Director Dr. Crenshaw-Lawrence, featured panelist
- 11/16 - NDIA Board of Directors Award Luncheon (Virtual)
 - OSBP Director Ms. Murray, keynote speaker
- 11/17 - TechConnect Defense Innovation Summit (Virtual)
 - OSBP Director Ms. Murray, keynote speaker
- 11/18 - MTA Business Insider Webinar (Virtual)
 - OSBP Associate Director Mr. Jackson, featured panelist
- 11/19 - U.S. Women’s Chamber of Commerce Webinar Series (Virtual)
 - OSBP Director Ms. Murray, featured speaker
- 12/04 - DoD Small Business Directors Meeting

Upcoming Events

- 12/07 – 12/11 - DoD Industrial Policy/OSBP California Outreach Trip

DIGITAL OUTREACH



business.defense.gov



@BusinessDefense



@Business Defense

IN THE NEWS

[Small Businesses Key to Nation's Defense](#) Defense News

Small businesses are the backbone of the American economy and a large part of the nation’s defense, the Defense Department’s director for the Office of Small Business said today.

[Army selects nine small businesses to develop prototypes](#) DVIDS

The U.S. Army awarded contracts to nine small businesses and nonprofit research institution partners to continue developing technologies to address military challenges.

[DLA Distribution packs, ships COVID-19 rapid test kits](#) DVIDS

Test components, which are being produced by a small business in San Diego, will be distributed to nursing homes and Defense Department customers worldwide through March 2021.

[Pentagon is bullish on health of defense industrial base, even as COVID-19 cases mount](#) Defense News

Despite increasing coronavirus cases in the U.S., the Pentagon’s top weapons buyer on Wednesday sounded a note of confidence that defense companies would remain open throughout the winter and keep weapons production on track.